



## Specialists in Woodworking and Lumber Insurance

Woodus K. Humphrey and Company, Inc. is a specialty MGA concentrating in property and casualty insurance for woodworking facilities including sawmills, furniture manufacturers, wood chip mills, wood treating plants, pallet plants and other companies working with wood.

**WOODUS K.  
HUMPHREY**  
AND COMPANY, INC.

An Amwins Company

## Why Woodus?

Since 1984, Woodus K. Humphrey & Company, Inc. (Woodus) has been providing tailored property and casualty insurance coverage for woodworking facilities throughout the United States. While our main office and service staff are in Shreveport, LA, our field representatives around the country provide loss control, engineering, and underwriting services.

Our extensive knowledge and expertise in the woodworking industry allow us to provide our clients with:

- A holistic market view by providing multiple market options and quotes
- Tailored insurance programs to meet the unique needs of this niche market
- Value-added services that make the agent's and insured's jobs easier

## Target Clients



Sawmills



Truss  
Manufacturers



Retail and  
Wholesale  
Building



Furniture  
Manufacturers



Retail Lumber  
Yards



Material Dealers



Wood Treating  
Plants



Cabinet Shops



Pallet Plants



Wood Chip Mills



Dimension Mills

## About Amwins

Woodus is backed by Amwins, the nation's largest P&C wholesale broker. Woodus is an integral part of Amwins' Underwriting division, which specializes in offering retail agents an array of P&C programs for specific product lines, industry segments and business types.

### Amwins by the Numbers

**#1**

Largest P&C wholesale  
broker in the U.S.

**\$44.5B+**

Annual premium placements

**130+**

Locations around the world

**14**

Countries that have  
an Amwins office

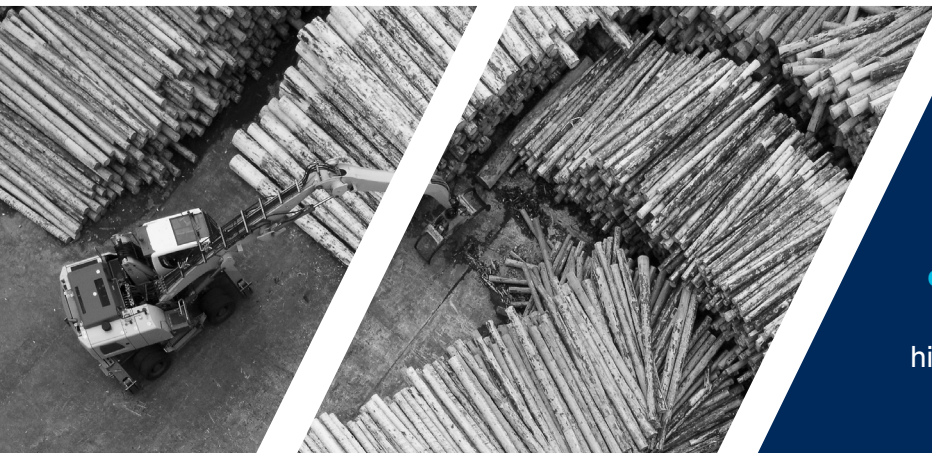
**7,600+**

Employees worldwide

**1,300+**

Carrier/MGA relationships





Amwins is proud to be **AM Best's first delegated underwriting authority enterprise (DUAЕ)** to receive a **PA-1 score**, reflecting the highest standards for underwriting excellence.

For the latest Performance Assessment, access [www.ambest.com](http://www.ambest.com)

## Our Programs

FOR RISKS  
OVER \$25M TIV

### **PRMA Lumber and Wood Program**

Woodus has partnered with the Property Risk Management Association (PRMA) to offer the PRMA Lumber Program. In conjunction with non-admitted A- through A+ rated carriers, this program provides blanket All Risk Property coverage up to \$250M in value and offers the best forms and sublimits in the Lumber niche.

FOR RISKS  
UNDER \$25M TIV

### **Woodworking Operations**

This national program focuses on property and casualty insurance for woodworking plants and operations. Coverages available include Package, General Liability, Property incl. Business Interruption, Commercial Auto, Inland Marine, Boiler & Machinery, Equipment Breakdown, and Umbrella.

### **NEW! Sidecar Program**

Looking for help on mulch, pallets or risks with losses? Our sidecar program provides a solution for tough-to-place classes and small risks. You can count on us for quick decision-making (to accommodate any last-minute renewal surprises), wraparound services like loss control, and help layering primary, excess or quota-share accounts

## Value-Added Services

**Property Preservation Inspection:** Once coverage is placed with Woodus, we diagram the risk's premises and produce comprehensive original surveys for carrier and agency use. We conduct property preservation inspections one to four times per year, depending upon the occupancy and protection of the risk.

### **Why are inspections beneficial?**

Inspections bring value to your clients, in addition to carriers, by helping to control potential losses. Our loss control representatives have a combined 80 years of experience in loss control specific to the wood niche.



An Amwins Company



## Woodus K. Humphrey Contacts

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