



**SENTINEL ★ MARINE
UNDERWRITERS**

An AmWINS Group Company



SENTINEL MARINE UNDERWRITERS

ADMITTED CARGO INSURANCE COVERAGE FOR GLOBAL TRADE AND TRANSIT RISKS

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Does your insured's business import or export its products? Do they source raw materials or distribute/sell manufactured goods overseas? If you answered "yes" to either of these questions, Marine Cargo insurance should be considered as an integral component of your client's business stability strategy.

Billions of dollars of goods and merchandise are shipped around the world each year, resulting in high-risk cargo exposures. These risks aren't limited to one industry, but can span many industries, including manufacturing, distribution, healthcare, energy, construction and technology. Marine Cargo insurance covers physical loss and/or damage of goods while in transit between the point of origin through the final delivery.

ABOUT SENTINEL MARINE UNDERWRITERS

Sentinel Marine Underwriters (SMU) is a specialty MGA dedicated to providing Ocean Marine insurance for a variety of insureds in the global manufacturing, trade and transit industry. Our seasoned underwriters have decades of experience and expertise in Marine insurance, which positions us as trusted advisors to our retail partners.

WHY CHOOSE SMU?

We offer a very broad underwriting appetite with the ability to provide custom solutions on a per risk basis. Our policy is designed to be flexible and offers global risk control capabilities.

We differentiate ourselves from other MGAs by offering our coverage on U.S. Admitted paper. This provides many benefits for agents and insureds, including no surplus lines taxes and faster claims handling.

In the event a claim does arise, SMU has a global marine claims network via our partnership with W K Webster & Co as well as complex claims advocacy through AmWINS, the nation's largest independent wholesale distributor of specialty insurance products. As an AmWINS Group Company, SMU has access to the complete tools and resources of the firm.

TARGET CLIENTS

- Importers and exporters
- Multi-national companies
- Manufacturers
- Business-to-business internet sales
- Wholesalers
- Freight forwarders and logistics providers
- Retailers



ON YOUR TEAM.

TYPES OF CARGO PROGRAMS AND RISKS WE COVER

- Worldwide cargo/transit
- Global stock throughput (transit and inventory)
- Ability to write as primary (100%) or quota share (lead or follow line)
- Project cargo
- One-off or stray risk shipments

PROGRAM DETAILS

- Cargo capacity for conveyance and storage locations: \$15M
- Minimum Premium: \$2,500
- Availability: National
- Carrier: A.M. Best "A" rated, Admitted
- Submission Requirements: Completed SMU application