

# Roofing Contractors



## Protecting Roofing Contractors for over 20 years. Is your account a match?



- Businesses of all ages. Firms in business for less than five years will need to supply the owner's(s') resume.
- Roofing contracting businesses. Over 50% of total business income and payroll should be attributable to roofing operations.
- Commercial and residential roofing contractors. Work done on condos, townhouses, tract housing, single and multi-family homes, apartments, and more will be considered.
- Most roofing-related classes of business. Including sheet metal work, insulation, and waterproofing.



#### YELLOW Caution light

- Hot-tar and torch down work. This work will be considered on a case-bycase basis.
- New condo or townhouse work. This work must be covered under WRAP-UP/OCIP program to be considered.
- Insured contractors. The use of insured subcontractors is acceptable when the sub-cost is no higher than 30% of the total account revenue.



Sorry, not our cup of tea

- Non-roofing contractors and businesses. Businesses with less than 50% of roofing-related income and payroll are not eligible for this program.
- Businesses without a fall protection program. The business' fall program must be documented, enforced, and comply with OSHA requirements.
- Mostly Green Flags: Bring on the business!
- Mix of Green and Yellow Flags: Get in touch we'll work hard to quickly determine if this is the solution for you.
- Any Red Flags: This program may not be the fit for your account. Thanks for considering APU!

#### Submission Checklist:

Get these documents ready to submit with your application.

- Complete, updated ACORD forms 125,126,131
- 🗌 5 years of currently valued (within 90 days) hard copy loss runs, including loss details and descriptions
- Copy of Jobsite Loss Prevention Procedures Manual or Checklist (Wet Work, Installs, Testing, Inspections, etc.)
- $\hfill\square$  Copy of Jobsite Safety Procedures Manual or Table of Contents Page
- □ Copy of Subcontract Agreement w/\$1,000,000 Minimum Limit/Hold Harmless Clauses/Indemnification Language (if subs are used)

## Let's get started.



#### FOR MORE INFORMATION CONTACT:

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