

## Roofing Contractors Insurance Program



Protecting Roofing Contractors for over 20 years. Is your account a match?

 <b>GREEN</b> Let's Go!	 <b>YELLOW</b> Caution light	 <b>RED</b> Sorry, not our cup of tea
<ul style="list-style-type: none"> <li>– <b>Businesses of all ages.</b> Firms in business for less than five years will need to supply the owner's(s') resume.</li> <li>– <b>Roofing contracting businesses.</b> Over 50% of total business income and payroll should be attributable to roofing operations.</li> <li>– <b>Commercial and residential roofing contractors.</b> Work done on condos, townhouses, tract housing, single and multi-family homes, apartments, and more will be considered.</li> <li>– <b>Most roofing-related classes of business.</b> Including sheet metal work, insulation, and waterproofing.</li> <li>– <b>Subcontracted work.</b> No limitations on the amount of subcontracted work.</li> </ul>	<ul style="list-style-type: none"> <li>– <b>Hot-tar and torch down work.</b> This work will be considered on a case-by-case basis.</li> <li>– <b>New condo or townhouse work.</b> This work must be covered under WRAP-UP/OCIP program to be considered.</li> <li>– <b>Insured contractors.</b> The use of insured subcontractors is acceptable when the sub-cost is no higher than 30% of the total account revenue.</li> </ul>	<ul style="list-style-type: none"> <li>– <b>Non-roofing contractors and businesses.</b> Businesses with less than 50% of roofing-related income and payroll are not eligible for this program.</li> <li>– <b>Businesses without a fall protection program.</b> The business' fall program must be documented, enforced, and comply with OSHA requirements.</li> </ul>

- **Mostly Green Flags:** Bring on the business!
- **Mix of Green and Yellow Flags:** Get in touch - we'll work hard to quickly determine if this is the solution for you.
- **Any Red Flags:** You may not be a good fit for this program. Thanks for considering APU!

### Submission Checklist:

Get these documents ready to submit with your application.

- ☐ Complete, updated ACORD forms 125,126,131
- ☐ 5 years of currently valued (within 90 days) hard copy loss runs, including loss details and descriptions
- ☐ Copy of Jobsite Loss Prevention Procedures Manual or Checklist (Wet Work, Installs, Testing, Inspections, etc.)
- ☐ Copy of Jobsite Safety Procedures Manual or Table of Contents Page
- ☐ Copy of Subcontract Agreement w/\$1,000,000 Minimum Limit/Hold Harmless Clauses/Indemnification Language (if subs are used)

Let's get started.



### FOR MORE INFORMATION CONTACT:

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