



## Demolition Contractors Insurance Program



Helping create lasting bonds with your demo clients. Is your account a match?

 <b>GREEN</b> Let's Go!	 <b>YELLOW</b> Caution light	 <b>RED</b> Sorry, not our cup of tea
<ul style="list-style-type: none"> <li>– <b>All or mostly demo-related work</b> – we specialize in operations that perform wrecking and/or interior demolition</li> <li>– <b>Robust safety program</b> – operations with regular trainings, dedicated safety resources, and rigid job site protocols are considered top tier</li> <li>– <b>Excellent loss history</b> – we write for the long haul, so accounts with minimal losses are preferred</li> </ul>	<ul style="list-style-type: none"> <li>– <b>Non-demo work</b> – excavation, land grading, and more are acceptable when they do not exceed 25% of the company's receipts</li> <li>– <b>Subcontracted work</b> – up to 25% of work may be subbed out</li> <li>– <b>Wrecking balls</b> – we can consider dropping ball work, but not swinging wrecking balls</li> </ul>	<ul style="list-style-type: none"> <li>– <b>Blasting</b> – operations using this demolition method are ineligible</li> <li>– <b>Asbestos remediation</b> – although we cannot write accounts that perform asbestos remediation, we may be able to refer you, so get in touch!</li> </ul>
<ul style="list-style-type: none"> <li>– <b>Mostly Green Flags:</b> Bring on the business!</li> <li>– <b>Mix of Green and Yellow Flags:</b> Get in touch - we'll work hard to quickly determine if this is the solution for you.</li> <li>– <b>Any Red Flags:</b> This program may not be a fit for your account. Thanks for considering APU!</li> </ul>		

### Submission Checklist:

Get these documents ready to submit with your application.

#### Applications

- ☐ Completed Demo Contractors' supplemental application
- ☐ Completed ACORD applications

#### Financials

- ☐ Five years' currently valued loss runs
- ☐ Narrative on any losses more than \$50,000
- ☐ Most recent complete fiscal year's financial statements, including the balance sheet and income statement

#### Operations

- ☐ Copy of the business' safety program, if available
- ☐ Copy of contracts used with subcontractors
- ☐ A list of projects for the last five years

#### Personnel

- ☐ Resumes and/or statement of qualifications on key personnel
- ☐ Copy of the lease agreement (if employee leasing is done and general liability coverage is written)
- ☐ MVRs (if available)

Let's get started.



#### FOR MORE INFORMATION CONTACT:

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