WebTPA

An AmWINS Group Company

Self-Funded Benefit Plans

Administrative Outsourcing

Hospital Health Plans

WebTPA – healing health plans since 1993.

From the CEO's Desk

I smile every time I walk through the doors of WebTPA. Not many CEOs can say that. I come to work each day knowing that I am surrounded by people who are 100% committed to providing a positive experience to the 510,000+ members we have the privilege of serving. I have been part of WebTPA since our inception 23 years ago. I have seen the organization grow and flourish, all the while staying true to our core values of dedicated service, commitment to quality and an independent spirit that sets us apart.

We at WebTPA take pride in providing customized solutions to our clients. We understand that "off the shelf" or "one size fits all" packages do not meet the needs of many benefit plans. Our culture of outside-the-box thinking helps us tailor solutions that address each client's unique healthcare challenges. Clients have entrusted us to serve their health plans with consistent competence, unwavering integrity and forward-thinking innovation. In return, we remain committed to a continued refinement of our operational delivery, enhanced reporting, and relevant health-focused solutions to support their evolving strategies and objectives.

At the core of WebTPA's flexibility is our proprietary technology. Our industry is filled with organizations running on restrictive legacy platforms that cannot meet their current clients' demands. WebTPA anticipated the need for robust and flexible technology over a decade ago and developed our own nimble, Microsoft-based platform to address the complexity and fluidity of the market.

We embody a unique spirit that combines the strength and stability of a large parent organization with an independent autonomy. Our parent company, AmWINS, is the largest privately held wholesaler of insurance in the country. As a result, WebTPA is not positioned to be acquired by a carrier – something many of our competitors cannot say.

Over the years, we have learned that our clients are as unique as we are. We have a proven track record of providing high-touch, high-tech solutions that require a special combination of relevant expertise, patient-focused communication and superior technology. WebTPA serves clients in a wide variety of industries all across the country, helping them not only manage the administration of their employee benefits, but also improve the health and well-being of employees and their families.

WebTPA is able to do all of this because of the talented and dedicated people who come to work every day with smiles on their faces, innovation on their minds and compassion in their hearts. I am honored to work with an experienced leadership team, many of whom have served alongside me at WebTPA for more than 15 years. We have seen a great deal of change and transformation in the managed healthcare arena over the past few decades, and our collective experience helps us provide timely and relevant solutions to the clients and members we serve.

The WebTPA family takes our role as stewards of our clients' health plans to heart. I am passionate about the work that we do and proud of the people who do it. And that keeps me smiling every day.

In good health,

Michael J. McCabe, Jr.
President and CEO

Beyond Benefit Administration

Not all benefit administrators are created equal. WebTPA takes benefit administration to the next level, focusing on true health plan management by creating customized solutions tailored to each client's specific needs.

- National in scope, serving a wide variety of industries, from manufacturing to municipalities
- Clients ranging in size from 100 to 18,000+ employees
- Administrative services:
  - Medical/vision/dental claims
  - COBRA/HIPAA
  - FSA/HSA/HRA
- Advanced reporting and analytics
- PPO network optimization
- Specializing in American Indian and Alaska Native health programs

Self-Funded Benefit Plans

Healthy Plans for Hospitals

WebTPA specializes in developing benefit plans specifically designed for healthcare providers and their employees. Our extensive experience allows us to help our health system clients:

- Maximize domestic utilization
- Create effective plan designs
- Enhance interactions with medical team
- Effectively market their healthcare services to the community
- Recover revenue previously considered uncollectible
- Support bundled payment arrangements

Hospital Health Plans

Let Us Do the Heavy Lifting

WebTPA has become a national leader in administrative outsourcing, our fastest growing business segment. Eighteen leading and best-rated insurance carriers have entrusted WebTPA to handle even their most complex benefit administration needs:

- Flexible, customizable platform provides backroom solution to administer unique benefit plan designs
- Focus on retiree, indemnity, Medicare, limited benefit programs, student accident and special risk
- Private labeling and customization
- Comprehensive reporting
- Specializing in specialty carveout programs (e.g., home healthcare)

Administrative Outsourcing

Using Data to Save Lives

Through forward-thinking healthcare data analytics and a patient-focused, hands-on approach, WebTPA is creating smarter health plans and healthier families.

- Acute focus on emerging high cost members who drive most of plan expenses
- Timely risk identification and improvement in condition management compliance
- Effective management of employers' financial outcomes and plan predictability
- Result: Better managed healthcare costs and improvement of members' health and quality of life

Integrated Data Solutions

Experienced. Flexible. Innovative.

Financial stability: Owned by the largest distributor of specialty insurance in the country, AmWINS Group, which places more than $11.2 billion in premium representing hundreds of carriers and over 17,000 agencies

Growth: WebTPA has maintained an average annual growth rate of 16% over the past 5 years, more than tripling in size organically since 2006

National licensure: Approved and licensed to support business in all 50 states

Diversification: Diverse offerings including self-funded health plan administration, administrative outsourcing, and hospital health plan management

Advanced in-house technology: Our internal leadership team architects keep us relevant by constantly developing our proprietary, Microsoft-current technology

Administrative flexibility: Scalable, customizable system allows us to manage even the most complex benefit plan designs

Client trust: Hundreds of employers and 18 carriers entrust their benefit plan administration to WebTPA

WebTPA by the numbers:

◆ Serves more than 510,000 members

◆ Processes 4.4 million claims annually

◆ Receives submitted charges of $5.4 billion annually

◆ Pays out over $900 million annually

Founded in 1993, WebTPA is a national benefit plan administrator that has been focused on finding a better way. The company was born out of a consulting practice established by former members of Coopers & Lybrand Actuarial, Benefits and Compensation Practice. Unable to identify a stable administrator that could provide the information and connectivity necessary to manage health plans for their clients, WebTPA was built on the premise that each customer is unique, technology must rapidly respond to meet dynamic health plan needs, and committed and compassionate people must deliver on our promises.

This philosophy and model has helped WebTPA become one of the largest non-carrier-owned health benefit administrators in the U.S.

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For more information on WebTPA's health plan management solutions, call us at 877.5.WEBTPA (877.593.2872) or visit us online at www.webtpa.com.