

Small Business Benefits: Making the Case for Outsourcing

Ideally, you would pursue all opportunities – but time and resources must be focused on high-revenue accounts. AmWINS' Small Business Outsourcing gives you the ability to retain smaller accounts, while pursuing larger opportunities. We handle total case management and you receive up to 40% of the commission for your business.

Traditional Agency Brokers Forced to do More for Less

VS

Outsourcing with AmWINS Service Above Expectations

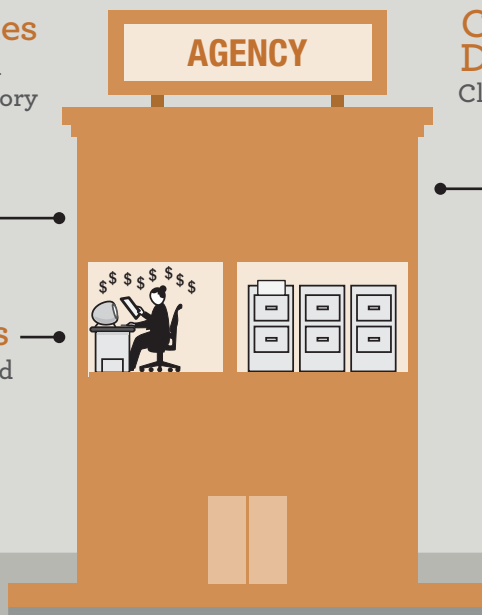
13 Hours
Time small businesses spend on PPACA compliance every month

140 Consumers
Average number of brokers assisted during Open Enrollment

Additional Responsibilities
Forced to take on consultative & advisory roles

Compliance Discussions
Client interactions dominated by regulatory questions

PPACA Requirements
Managing heightened client expectations



With AmWINS' Small Business Outsourcing, we handle implementation, administration and renewal services for your group life, health and other employee benefit programs. This provides savings on your overhead that would traditionally accompany group benefits. Outsourcing with AmWINS gives you added protection from competing agents.

40 Years
Small Group experience

15 Years
Average employee experience

48 Hours
Quote turnaround

Receive up to 40% of the commission while we handle total case management

95% persistency
On outsourced cases

Enrollment

- Web-based & Traditional
- Billing & Collection
- Compliance & HR Tools

Comprehensive Services

- Carrier Marketing
- Fully Insured or Self-Funded Sales
- Carrier Negotiations
- Quotations & Proposals
- Administration & Renewals

