



# Treaty

Risk management solutions  
for global client exposures

**AMWINS**<sup>™</sup> | Re

## Over 50 years of broking

2010 – 2012



### International Debut

- 2010 – Amwins first enters London and International Markets via the acquisition of Colemont
- 2012 – Amwins partners with THB to fully commit to the London market

2013 – 2018



### Focus on Sales

- 2014 – Reached \$1bn of premium
- 2018 – Reached \$2bn of premium
- Amwins US volume to AGR grows from \$40m to \$500m

2019 – 2023



### Build a Platform

- 2019 – Named Broker of the Year
- Rebranded to Amwins Global Risks
- New offices at 22 Bishopsgate
- Creating a powerful culture
- Significant investment in data, technology, and operations talent

2023 – 2150



### 2023 Onwards

- Focus on recruitment – Marine, Professional, Casualty, International, Binders + more
- Acquisition of Roberts Armytage and Partners
- Out performance in property
- Launch Amwins Amplify
- Enhance the platform
- Increased alignment with Amwins group



## The power of Amwins Global Risks working for you

**\$2.8 billion+**

2022 premium income

**#1**

Largest independent  
wholesale broker in  
Lloyd's

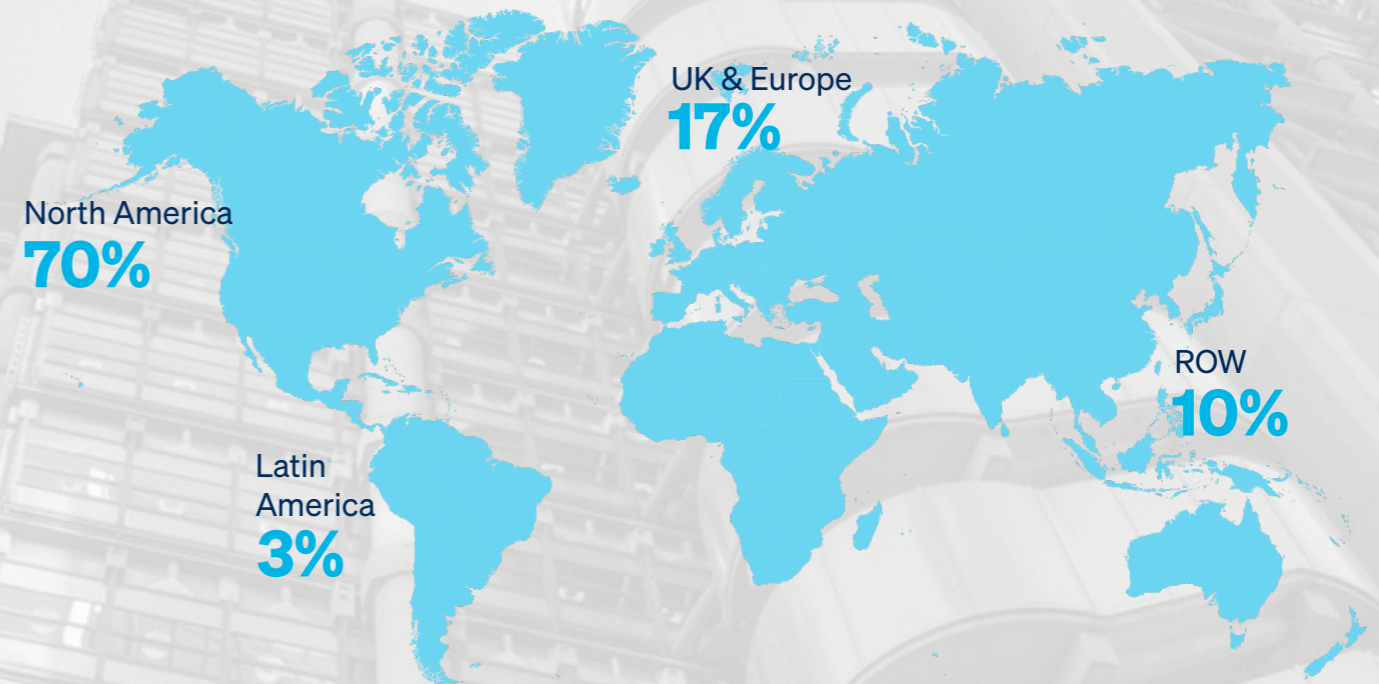
**Top 10**

Global reinsurance  
intermediary

**\$5 billion+**

Total claims handled  
in the past five years  
by our award-winning  
Claims team

## Amwins Global Risks premium income by territory



**750+** employees



Clients in **120+** countries

Total group  
premium placements:

**\$33 billion+**



Total group premium volume to  
Lloyd's & London Market:

**\$2.8 billion+**

Amwins represents:

**6.4%** Of all Lloyd's  
premium

**13%** Of all Lloyd's E&S  
US premium

**TOP 10** Lloyd's  
contributor



## Areas of expertise



### Reinsurance

Supporting businesses in their risk management through facultative and treaty reinsurance and alternative risk transfer solutions.



### Financial Lines

PI, D&O, E&O, EPL, Crime and all associated cover for financial institutions and the professional services sector including emerging risks such as cyber liability.



### Construction, Engineering & Renewable Energy

Civil engineering and erection projects, power stations, manufacturing and production plants and refineries.



### Property

Protection for a wide range of industrial, residential and commercial assets against risk of damage and loss by natural causes (single perils or combined cover for earthquake, wind, flood and volcanic eruption) or man-made perils such as terrorism.



### Special Risks

Cover for highly specialised sectors and classes which do not meet standard risk criteria and are difficult to place including accident & health cover, agriculture and niche financial products such as mortgage impairment.



### Cargo, Marine & Transportation

Protection & Indemnity, Marine Hull, Liability, War and Piracy, Cargo, Inland Marine, Ports, Terminals and Construction risks for direct, wholesale and reinsurance clients worldwide.



### Fleet

Wholesale motor fleet risks from UK broker clients for difficult-to-place risk exposures including courier, haulage, bus and coach, self drive hire and taxis.



### Aviation

Major airlines, general aviation, major products manufacturers, repair and service companies, major governmental risks, worldwide helicopter fleets, war risks and a wide range of other aviation classes.



### Energy

Operational and construction risks of upstream, midstream, downstream and renewable energy companies, including property, business interruption, operators extra expense and liability coverages relating to exploration, production, distribution, processing and refining operations.



### Casualty/Liability

Protection for businesses against liabilities as a result of incidents involving property damage or injury to a third party.



Contacts available on our website: [amwinsglobalrisks.com](https://amwinsglobalrisks.com)



PROPERTY /  
MATERIAL DAMAGE  
/ BUSINESS  
INTERRUPTION

CASUALTY &  
LIABILITY  
incl. motor liability,  
workmen's compensation,  
general third-party liability &  
employers' liability

MOTOR PHYSICAL  
DAMAGE

ENGINEERING  
incl. machinery breakdown,  
contractors and erection all  
risks

BONDS / SURETY /  
CYBER

WAR / TERRORISM  
/ POLITICAL  
VIOLENCE

LIFE, ACCIDENT &  
HEALTH

MARINE &  
AVIATION

BESPOKE  
RETROCESSIONAL  
SOLUTIONS

REINSTATEMENT  
PREMIUM  
PROTECTIONS

ANALYTICAL /  
CATASTROPHE  
& FINANCIAL  
MODELLING  
SUPPORT

AGRICULTURE /  
CROP

Clients can rely on our extensive  
**relationships and connections** to  
create **innovative** and **bespoke**  
solutions that meet and exceed  
client specifications.



## Our service

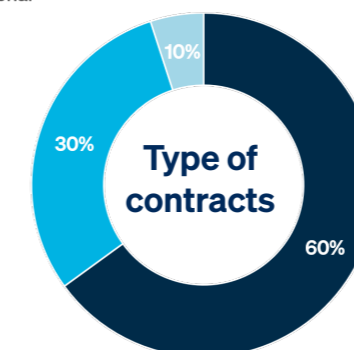
Based in London, with direct access to worldwide capacity providers and risk transfer partners, we are a team of highly experienced brokers. We're familiar with all aspects of reinsurance, from traditional forms of treaty to alternative risk transfer solutions.

Broking, technical and claims management disciplines are all strategically situated within a single client team, providing seamless and unparalleled client support.

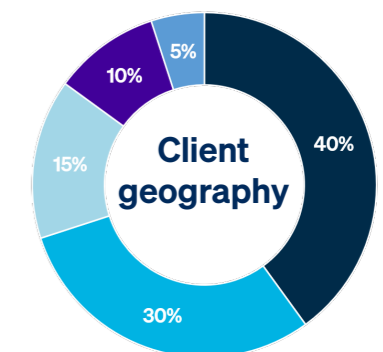
## Our reputation

Our brokers are an exceptionally well-connected, committed team, successfully trading business in over 50 countries around the world. Our loyal, international clients have grown to rely on our exceptional market knowledge, expertise and partnership approach.

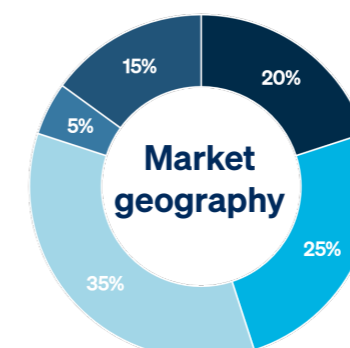
■ Non-Proportional  
■ Proportional  
■ Other



■ English Speaking Caribbean  
■ Spanish Speaking Caribbean & LatAm  
■ UK / Europe  
■ Asia / Pacific  
■ RoW



■ UK  
■ Europe  
■ The America's  
■ Asia / Pacific  
■ Bermuda





## Reinsurance coverages

- Quota share
- Surplus
- Binding facilities
- Risk and working cover excess of loss
- Catastrophe excess of loss
- Additional retention (second retention) risk and catastrophe excess of loss
- Stop loss and aggregate excess of loss
- Non-traditional alternative risk transfer products
- Reinstatement premium protections



Specialist broker of Treaty solutions to a worldwide client base



Innovative and tailored product solutions to exceed client requirements



Dedicated, embedded and highly experienced claims team providing an exceptional, efficient and collaborative professional service – excess of US \$750,000,000 of claims collected for Treaty clients in a single year (2017)



## Life, Accident & Health

The team also supports individuals, insurers, corporations and their advisors to design life / accident / benefit programmes that deliver individual, business and strategic objectives.

### Products

- Expatriate and local medical
- Group life
- Group long term disability
- Term life: individual & group cover
- Keyman life: for executives and high net worth individuals
- Group personal accident: accidental death or dismemberment, or permanent total disability, including war and terrorism
- Catastrophe protection: in respect of life, medical and personal accident
- Pilot loss of licence
- Contingency cover: cancellation, abandonment, non appearance
- Accidental death
- Permanent total disability
- Temporary total and / or partial disability
- Ship's crew
- Sports (both professional and amateur)
- Travel products



Amwins Global Risks is the international division of Amwins, the largest specialty wholesale distributor in the world, placing more than \$33bn in annual premium. We place over \$2.8bn of that premium, bringing the market muscle and global reach required to find solutions for the most complex risks. With over 750 employees around the world, and a global footprint across more than 120 countries, we've cemented our place as a top 10 contributor to Lloyd's. We're one of the largest independent brokers – and the largest binding authority broker – in the London Market.

Visit [amwingslobalrisks.com](https://amwingslobalrisks.com) for more information.



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