

▶ A Better Benefits Experience

Amwins Benefits Ancillary

Driving Consulting Excellence



Who We Are

Amwins Benefits | Ancillary is a custom fit center of excellence that helps brokers, consultants, and carriers navigate ancillary benefits with confidence, expertise, and efficiency. Our high-tech, high-touch model unites intelligent technology, trusted carrier relationships, and specialized consulting to deliver results with speed and confidence.

We bring deep ancillary expertise and meaningful market access to simplify marketing, plan design, implementation, and ongoing service. Using data, benchmarking, and real time market insight, we support brokers with clear, objective guidance and consistent execution across every phase of the sales cycle.

With the scale and resources of Amwins behind us, we deliver structured support, disciplined execution, and reliable partnership. **We provide the advantage that elevates your ancillary strategy and strengthens your market position.**

Key Ancillary Solutions

We deliver a comprehensive, high value range of ancillary options that help brokers compete effectively and support clients with clarity and confidence.

- **Dental and Vision** - All Funding Arrangements & Plan types
- **Life and AD&D** - Employer Paid, Voluntary, Permanent Life & Business Travel Accident
- **Disability** - Short & Long Term (Fully Insured & Self-Funded), IDI & Statutory
- **Leave and Absence Management** - FMLA, PFML & ADA
- **Supplemental Health** - Accident, Critical Illness/Specific Illness, Hospital Indemnity, Limited Medical & Cancer/Gap Medical
- **Specialty** - Bundles & Multi-Product Rollups, EAP, Legal, ID Theft, Wellbeing, LTC, PEO, Association & Other Specialty Programs

The Amwins Benefits Ancillary Approach

✓ Premier Carrier Partnerships

Through established, collaborative relationships with leading ancillary carriers, we enhance market access, improve efficiency and accuracy. Our team of ancillary experts facilitates more strategic positioning, and better-informed decision-making across the marketing and placement process.

✓ A Dedicated & Experienced Team

Our ancillary specialists partner closely with brokers, bringing deep expertise to strategy, plan design, RFP development, and client discussions. We reinforce broker recommendations with clear, practical guidance tailored to each group.

✓ Strategic Focus

We leverage analytics, benchmarking, and market insight to sharpen ancillary strategy and align carrier and plan design decisions—helping brokers validate structures, identify gaps, and deliver clear, data backed recommendations.

✓ Robust, Comprehensive Solutions

We offer configurable, end-to-end ancillary consulting that adapts to each broker's operating model—supporting both firm level strategy and client level execution. Our solutions can span the full lifecycle, from RFP management and implementation validation to enrollment coordination, renewals, and ongoing advisory support, with structured workflows that ensure accuracy and consistent delivery.

✓ High-Tech, High-Touch Delivery

We pair intelligent technology with hands-on consulting to manage carrier coordination, escalations, and ongoing oversight—freeing brokers to focus on strategy, relationships, and client outcomes.

► Exclusive to Amwins Benefits | Ancillary

An Ancillary Center of Excellence

We help you navigate ancillary with confidence so you can win more business and strengthen client relationships.

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Elite Ancillary Solutions

Our services allow agencies to focus on building new relationships and business!

In today's complex employee benefits world, partnering with a specialist:

- Elevates Your Practice
- Reduces Workloads
- Frees Up Time

A Holistic Approach

- RFP, Renewal & Implementation Management
- Ongoing Service & Claim Support
- Prospect & Client Meetings
- Carrier Partnership Coordination
- Market Trends & Benchmarking
- Proprietary Data & Analytics
- Broker Specific Reporting

Elite Expertise & Consulting



Marketing & Carrier Navigation



UX RFP Technology



ASPECT Growth & Operational Reporting



Decision-Ready Client Deliverables



Renewal & Bonus Management



Benefits Technology



Absence Expertise & State-Mandated DI



Revenue Optimization



National Accounts

► Amwins Benefits

A Complete Benefits Solution

Our team delivers a comprehensive suite of products and services across our five verticals: Self-Funded, Small to Mid-Market, Ancillary, Exclusive Programs, and Retiree Healthcare. Agency and carrier partners trust the Amwins Benefits ecosystem for a seamless service experience, access to proprietary products, and an expedited pathway to innovation.

Our national scale and local expertise can help you deliver the next generation of benefits faster and more efficiently. With more than \$11.1 billion in annual premium placements and 1,200+ team members, our service model delivers the scale, infrastructure, and knowledge of market dynamics required to enhance your service speed and accuracy.