

ACCOUNTANTS & CONSULTANTS PROFESSIONAL LIABILITY Personal Financial Planning Services Supplement

- 1. Have you formed a separate business entity to provide Financial Planning Services?
 - a. Yes 🗌 🛛 No 🗌
 - b. If "YES", please describe:

	c. Do you desire coverage for these services?	Yes 🗆	No 🗆
2.	Do you secure separate errors & omissions coverage with your broker/dealer?	Yes 🗆	No 🗆

3. Sources of income from Financial Planning and Investment Advisory Services:

<u>Source</u>	Last Year	<u>This Year</u>
Fee based assets management	č.	<u> </u>
including wrap-up fees	?	~
Commissions and/or	ć	ć
contingency fees	Ş	Ş
Hourly fees and/or retainers	\$	\$
Other compensation, referral fees, or reciprocity [1]	\$	\$

[1] Describe: ______

4. Activity Analysis:

a.	Discretionary asset management	Yes \Box	No 🗆
b.	Discretionary asset management (ERISA)	Yes 🗆	No 🗆
c.	Discretionary authority to invest client funds	Yes \Box	No 🗆
	i. If "YES", please describe:		
d.	Non-discretionary asset management	Yes 🗆	No 🗆
e.	Other financial planning or investment advice	Yes \Box	No 🗆
	i. Please describe:		
f.	Placement of insurance coverage or annuities	Yes \Box	No 🗆
g.	Portfolio management services	Yes 🗆	No 🗆
h.	Preparation of written financial plans	Yes \Box	No 🗆
i.	Recommendation of individual mutual funds	Yes \Box	No 🗆
j.	Recommendation of individual stocks, bonds, or other investments	Yes \Box	No 🗆
k.	Referrals to third part investment advisors, including broker/dealers	Yes \Box	No 🗆

GENERAL SECURITY NATIONAL INSURANCE COMPANY



5.	Are you registered as an investment advisor?	Yes 🗆	No 🗆
	a. Please specify:		
6.	Are you a registered representative/account executive for a broker/dealer?	Yes 🗆	No 🗌
	a. Name of Firm Member:		
	b. Name of Broker/Dealer:		
7.	Do you have any professional qualifications specific to financial planning?	Yes 🗆	No 🗌
	a. Name of Firm Member:		
	b. Qualification:		
8.	Value of the total funds under asset/portfolio management: \$		
	a. Number of clients		
9.	Value of total funds with discretionary authority: \$\$		
	a. Number of clients		
10.	Do you invest client funds in limited partnerships or other investments in which yo	u have a fi	nancial
	or other interest?	Yes 🗆	No 🗆
11.	Do you require a signed engagement letter or contract for services, updated annua	illy, descrit	-
	client's investment goals and the specific services you will perform?	Yes 🗆	No 🗆
Sigi	nature of Applicant: Date:		