



SPECIALTY CASUALTY
SOLUTIONS



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Amwins knows
PEO



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Our product is designed to provide stable insurance capacity, maximizing growth through efficient underwriting, analytics and best-in-class service.

Amwins PEO COMPPLUS

Amwins has partnered with multiple “A” rated carriers to develop and manage a full-service PEO program that specializes in workers’ compensation. We believe that our technology, coupled with the considerable PEO workers’ compensation experience make our offerings in this space second to none. We are currently managing approximately 60 PEOs with more than \$180M in premium, and our PEO PORTALPLUS technology platform is effectively servicing all of our PEOs and agencies.

Program Highlights

- Full-service program administrator with access to nationally rated carriers
- Targeting specialty PEO retail agents
- Offering a competitive guaranteed-cost program structure
- Unbundled claim admin options
- 24/7 online access to PEO PORTALPLUS
- Client-level profitability analysis through PowerBI

NEW! Now offering a BOP product that provides general liability, commercial property, business interruption and cyber liability coverages

Target Market

- Minimum of \$500,000 in premium
- Risks within Best Hazard 1-8 and NCCI HG A – F
- No start-ups

Submission Requirements

- Acord and PEO RFP
- Two years audited financials, plus current year
- Current client/class payrolls
- Current client list: name, address, FEIN, NAICS, description of operations
- Five years loss history: summary and claim detail
- Five years payroll history: summary only
- Bios for owner/principals and organizational chart

PEO Wholesale Unit

We have developed a PEO Wholesale Unit that brings together a team that has worked in the PEO industry for many years within the more stringent standards and expectations that the insurance industry demands. For years, insurance agents have tried to find their own outlets for tough workers’ compensation (WC) risks within the PEO industry and we know the frustrations and challenges you face doing it on your own. Your agency may have systems in place to find reliable insurance carriers, but the PEO industry is often a new frontier for agents.

You have worked hard to earn your clients’ trust and Amwins has worked hard to earn your trust, so let us help the PEO industry earn your trust. Amwins will provide services that surpass your expectations and you will receive, in many cases, commission higher than traditional insurance placement.

Protection for You and Your Client

- We are 100% wholesale only; We don’t do retail PEO or WC
- Commission payments are backed by the nation’s largest P&C wholesaler
- Knowledgeable staff in the full PEO offering including WC, Benefits, EPLI and payroll
- Amwins professionals available to assist in presentation and implementation

Target Industries

- PEO
- Staffing
- Home Healthcare
- Transportation
- Security Guard
- Manufacturing

Submission Requirements

- Minimum either \$50,000 WC premium or \$500,000 in payroll (some industries will have higher minimums)
- Acord 130 with the number of EEs per class code
- Three to five years currently valued/detailed loss runs
- Full mod worksheet
- Three to five years payroll/premium history
- Detailed description of operations

Amwins by the Numbers

\$29B+

annual premium placements

160

locations around the world

6,800+

employees worldwide

1,700+

carrier/MGA relationships