

## SPECIALTY PHARMACY PROTECTION

Control and Reduce Risk.

### POTENTIAL PROSPECTS:

- Self-funded clients (250-2,000+ lives)
- Third party administrators
- Health Plans (small HMOs)

### THE OPPORTUNITY:

High-cost specialty pharmaceuticals is one of the fastest growing areas in pharmaceuticals. Today, there are more than 200 specialty drugs available for conditions ranging from Hepatitis C to cancer, with prices ranging from \$5,000 to \$300,000 per treatment year.

With no generic alternatives and no cost-containment mechanisms self-funded employers need to protect themselves from financially devastating pharmacy claims. AmWINS Group Benefits' Specialty Pharmacy Protection is an insurance product that provides a solution to a growing business problem while increasing broker value to the client.

### THE AMWINS ADVANTAGE:

- Improved employer cash flow management
- Case Management support
- Elimination of "Buy and Bill" practices (real dollar savings)
- Potential reduction in overall medical expenditures

### SERVICES:

- Coverage from an A Rated Carrier
- Formulary and plan designs that cover the majority of disease states
- Clinically appropriate access to high quality care for employees
- Progressive Utilization Management to maintain dosing measures (eliminates waste/misuse)