

## MEDICARE COORDINATION

### POTENTIAL PROSPECTS:

Employers from “Main Street” to “Wall Street” with 50+ retirees

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### THE OPPORTUNITY:

Liability and the administration of traditional Group and Retiree Medical plans can place a significant burden on employers and their staff. As a result, many employers are looking to alleviate these issues without sacrificing plan quality or service to retirees.

A Medicare Coordination model can eliminate the employer burden while providing retirees with a larger number of plan choices in a Medicare Advantage, Medicare Supplement or Prescription Drug program. Employers can elect to create an HRA to subsidize the premium, or they can make the offering voluntary.

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### THE AMWINS ADVANTAGE:

In a competitive marketplace it is beneficial to have the ability to present multiple solutions. AmWINS Group Benefits has the product expertise and market access to provide solutions for any employer need.

Our trained and licensed Customer Care Representatives (CCRs) will complete an individual retiree evaluation process to eliminate confusion of benefits options and plan choices and help the retiree select the appropriate plan best suited to their financial, medical and lifestyle needs. Enrollment can be completed online or via a printed application.

CCRs offer a non-IVR environment, direct extensions for future retiree calls, no call time measuring and impartial advice in a non-commissioned environment.

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### SERVICES:

- Consultative evaluation process for retirees
- Expertise in the Retiree Benefits sector
- Paper or online enrollment
- Non-Commissioned enrollment support
- Employer Marketing support
- Traditional or Group comparisons