

## HEALTHCARE SPECIALTY PRACTICE

AmWINS Group, Inc. is committed to providing preferred risk solutions to healthcare organizations and providers in every segment of the healthcare industry. To enable us to better serve this industry, we have developed a Healthcare Specialty Practice. For over a decade, our specialists have been dedicated to enhancing expertise, collaboration and unique product development within the healthcare industry.

AmWINS' Healthcare Practice currently writes in excess of \$166M in premium with access to an array of domestic and international markets. We operate on a national platform insuring all type of healthcare risks from coast to coast. Our market access, underwriter relationships, and industry expertise provide us the ability to structure risk solutions best suited for your healthcare clients.

The combination of our specialized brokers, strong market relationships and a collaborative environment truly differentiates AmWINS from the competition.

### AREAS OF SPECIALIZATION

- Hospitals
- Long Term Care (LTC)
- Social Service Organizations
- Allied Healthcare and Miscellaneous Facilities
- Life Sciences
- Physicians and Physician Groups

### MARKET RELATIONSHIPS

AmWINS Healthcare is recognized as a leader in the healthcare industry, engineering insurance solutions for even the most complex healthcare accounts. Carriers recognize the value of our vast experience and knowledge allowing us unprecedented access to the marketplace.

The specialized capabilities and strength of the AmWINS Healthcare Practice has helped us place over 14,000 accounts with our brokerage and proprietary healthcare markets. As a result, we have established extraordinary relationships with insurance providers that can handle the diversity of risk in the healthcare industry. We enjoy exceptionally strong underwriter relationships which enables us to secure the most competitive terms for your healthcare clients.

### SERVICE

We know you expect more than just a great deal. You expect responsive service and quick turnaround times that will allow you to be more productive and better serve your clients. The brokers in AmWINS' Healthcare Practice are committed to providing innovative insurance solutions and superior customer service.

At AmWINS, we are confident that our market relationships, focus on specialization within the healthcare discipline, and commitment to our retailers will continue to give you a competitive edge.



AmWINS Group, Inc. is a leading wholesale distributor of specialty insurance products and services. AmWINS has expertise across a diversified mix of property, casualty and group benefits products. AmWINS also offers value-added services to support some of these products, including product development, underwriting, premium and claims administration and actuarial services. With over 1,800 employees located in 16 countries, AmWINS handles over \$5 billion in premium annually through our four divisions: Brokerage, Underwriting, Group Benefits and International.